



Driven by expertise



Sukano and Dolder-Bigler unite to deliver unparalleled local service in the Plastics Industry

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Schindellegi Switzerland, April 9th, 2024 - Sukano, a global leader in additive and color masterbatches, has forged a strategic partnership with Dolder-Bigler, a revered raw material supplier in the plastics industry. This collaborative venture positions Dolder-Bigler as the distributor of Sukano's comprehensive product portfolio for polyester, biopolymers, and engineering resins for the dynamic markets of Bulgaria, Bosnia Herzegovina, Croatia, Czech Republic, Hungary, Montenegro, Romania, Serbia, Slovakia, and Slovenia.

At the heart of this partnership lies a commitment to prioritizing localized customer support, aiming to elevate the overall customer experience by harnessing the expertise of a trusted local distributor. "Dolder-Bigler's legacy spanning 125 years underscores their position as an expert in the market. This collaboration empowers us to foster a nuanced understanding of the local market dynamics," notes Norman Egger, CEO at Sukano.

By combining Sukano's technical proficiency with Dolder-Bigler's extensive market insights and decades-long customer relationships, the partnership sets the stage for delivering cutting-edge masterbatch solutions and unparalleled technical support to our valued clientele. Through joint customer engagements, both entities will synergize their technical expertise and market acumen to provide seamless support and swift resolution of any challenges that may arise.

Customers stand to benefit from direct and convenient access to Sukano's customized masterbatches, as the products are readily available at Dolder Bigler's facility in Austria. "Dolder Bigler serves as the dedicated point of contact for these regions, ensuring fast responsiveness and an elevated standard of service. Moreover, this collaboration streamlines logistics processes, optimizing material transportation from production to delivery. This ensures an efficient and timely supply chain for our esteemed customers," said Thomas Reichl, Sales & Product Manager Austria, Central & Eastern Europe at Dolder-Bigler.

This strategic partnership between Sukano and Dolder-Bigler, paves the way for localized service excellence and innovation. Both companies are poised to redefine industry standards and empower customers with unparalleled solutions and support.

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Sukano and Dolder-Bigler - Your partners of choice

Sukano is a global specialist in the development and production of highly specialized additive and color masterbatches as well as compounds for polyesters, biopolymers, and specialty resins. The business is a family-owned company headquartered in Switzerland, with additional manufacturing facilities strategically located in the USA and Malaysia.

For more information, visit www.sukano.com

Dolder-Bigler is an international chemical raw materials distributor and service provider for the plastics industry. The family-owned company has locations in Switzerland, Italy, Austria, Germany, Spain, and Turkey. In partnership with their customers and suppliers, they create lasting value for all stakeholders through personal engagement, specialized knowledge and great transparency.

For more information, visit www.dolderbigler.com